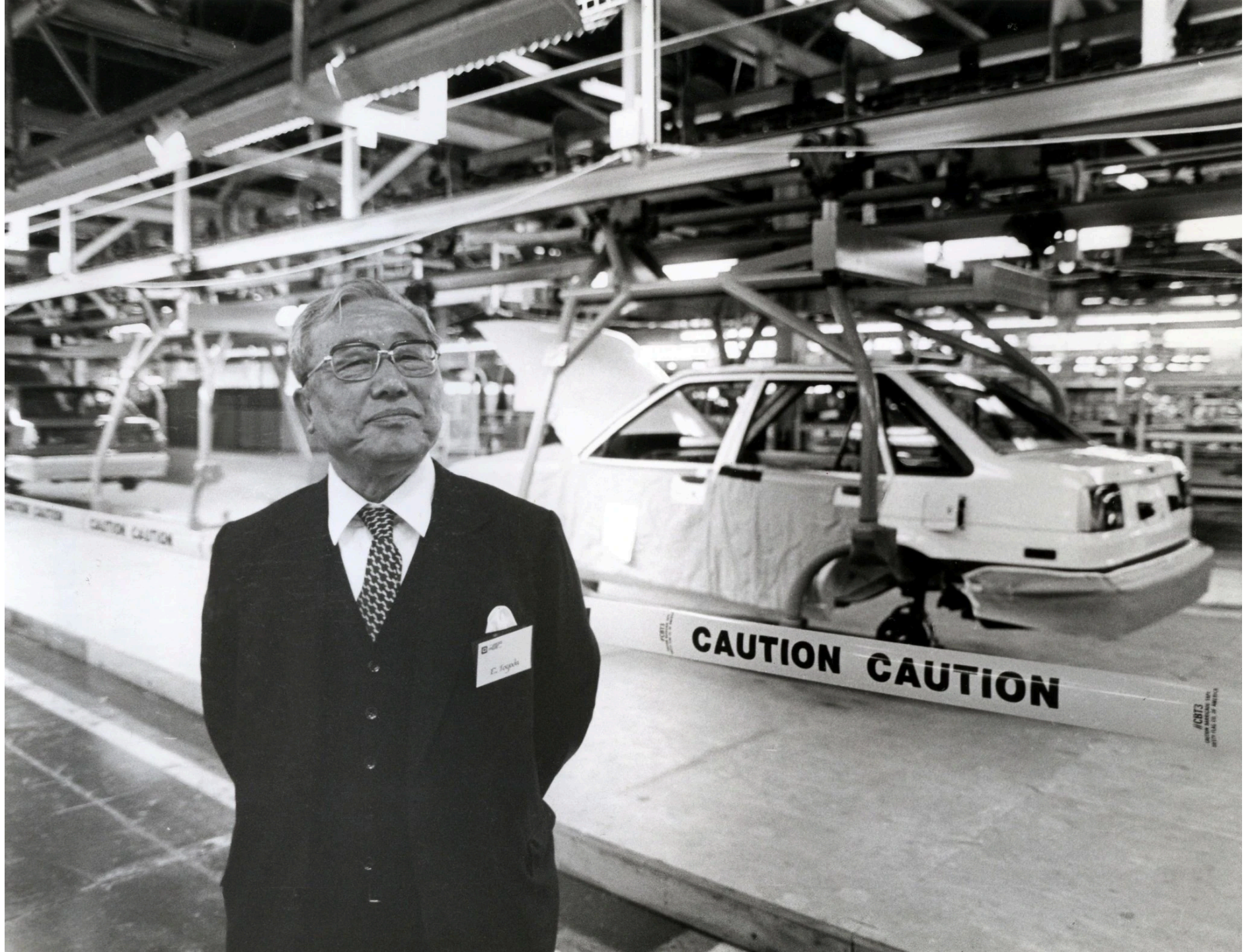


Lean



Tyson Heaton



NATIONAL BESTSELLER

"The best current book on the changes reshaping manufacturing and the most readable." —Business Week

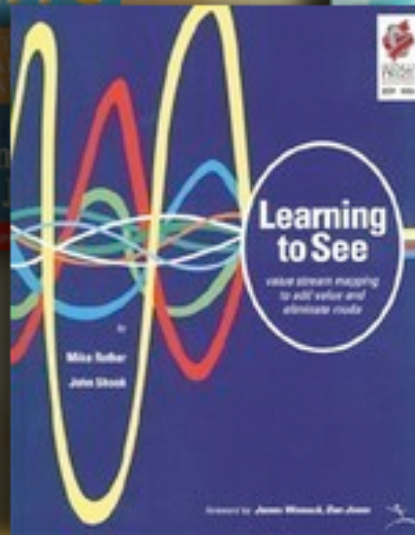
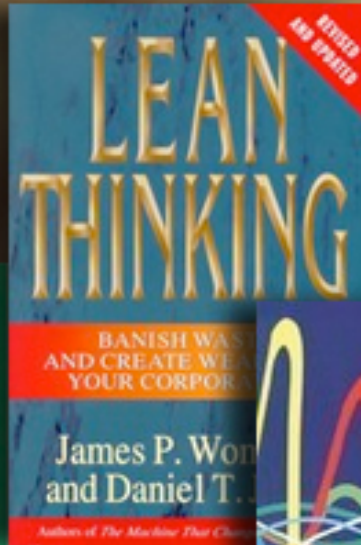
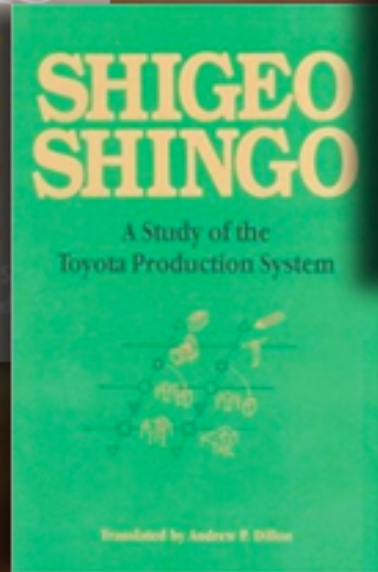
THE MACHINE THAT CHANGED THE WORLD

THE STORY OF
LEAN PRODUCTION

HOW JAPAN'S SECRET
WEAPON IN THE
GLOBAL AUTO WARS
WILL REVOLUTIONIZE
WESTERN INDUSTRY



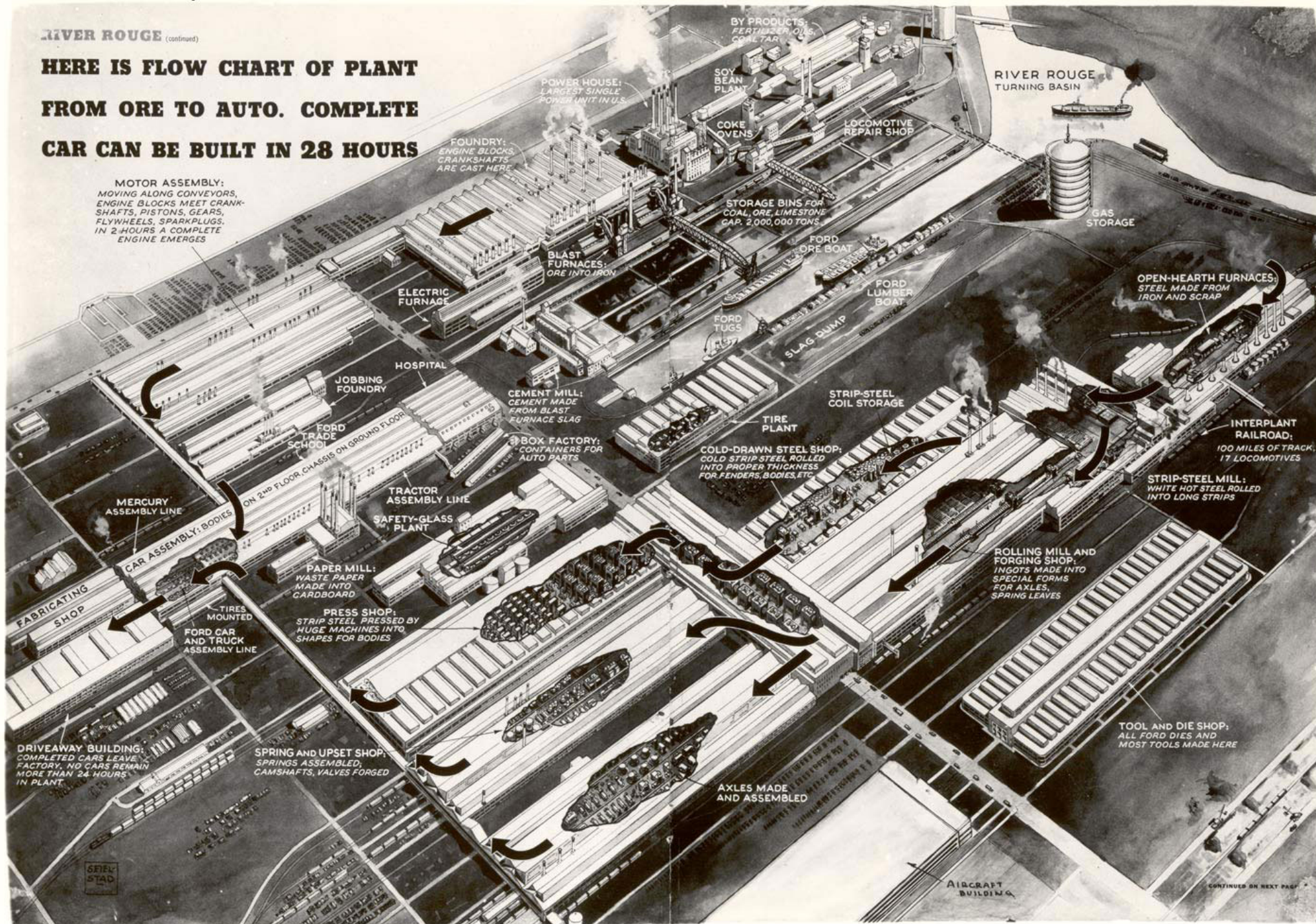
JAMES P. WOMACK, DANIEL T. JONES, AND DANIEL ROOS



RIVER ROUGE (continued)

**HERE IS FLOW CHART OF PLANT
FROM ORE TO AUTO. COMPLETE
CAR CAN BE BUILT IN 28 HOURS**

MOTOR ASSEMBLY:
MOVING ALONG CONVEYORS,
ENGINE BLOCKS MEET CRANK-
SHAFTS, PISTONS, GEARS,
FLYWHEELS, SPARKPLUGS.
IN 2 HOURS A COMPLETE
ENGINE EMERGES



FOUNDRY:
ENGINE BLOCKS,
CRANKSHAFTS
ARE CAST HERE

POWER HOUSE:
LARGEST SINGLE
POWER UNIT IN U.S.

BY PRODUCTS:
FERTILIZER, OILS,
COAL TAR

**SOY BEAN
PLANT**

**COKE
OVENS**

**LOCOMOTIVE
REPAIR SHOP**

**RIVER ROUGE
TURNING BASIN**

**GAS
STORAGE**

**STORAGE BINS FOR
COAL, ORE, LIMESTONE
CAP. 2,000,000 TONS**

**FORD
ORE BOAT**

**FORD
LUMBER BOAT**

**BLAST
FURNACES:
ORE INTO IRON**

**ELECTRIC
FURNACE**

**FORD
TUGS
BOAT**

SLAG DUMP

**OPEN-HEARTH FURNACES:
STEEL MADE FROM
IRON AND SCRAP**

HOSPITAL

**JOBGING
FOUNDRY**

**CEMENT MILL:
CEMENT MADE
FROM BLAST
FURNACE SLAG**

**STRIP-STEEL
COIL STORAGE**

TIRE PLANT

**COLD-DRAWN STEEL SHOP:
COLD STRIP STEEL ROLLED
INTO PROPER THICKNESS
FOR FENDERS, BODIES, ETC.**

**INTERPLANT
RAILROAD:
100 MILES OF TRACK,
17 LOCOMOTIVES**

**STRIP-STEEL MILL:
WHITE HOT STEEL ROLLED
INTO LONG STRIPS**

**ROLLING MILL AND
FORGING SHOP:
INGOTS MADE INTO
SPECIAL FORMS
FOR AXLES,
SPRING LEAVES**

**MERCURY
ASSEMBLY LINE**

CAR ASSEMBLY: BODIES

ON 2ND FLOOR, CHASSIS ON GROUND FLOOR

**FORD
TRADE
SCHOOL**

**TRACTOR
ASSEMBLY LINE**

**SAFETY-GLASS
PLANT**

**PAPER MILL:
WASTE PAPER
MADE INTO
CARDBOARD**

**PRESS SHOP:
STRIP STEEL PRESSED BY
HUGE MACHINES INTO
SHAPES FOR BODIES**

**FABRICATING
SHOP**

**TIRES
MOUNTED**

**FORD CAR
AND TRUCK
ASSEMBLY LINE**

**DRIVEAWAY BUILDING:
COMPLETED CARS LEAVE
FACTORY. NO CARS REMAIN
MORE THAN 24 HOURS
IN PLANT**

**SPRING AND UPSET SHOP:
SPRINGS ASSEMBLED;
CAMSHAFTS, VALVES FORGED**

**AXLES MADE
AND ASSEMBLED**

**TOOL AND DIE SHOP:
ALL FORD DIES AND
MOST TOOLS MADE HERE**

**AIRCRAFT
BUILDING**

CONTINUED ON NEXT PAGE



- 1900: Craft Production
- 1908: Frederick Taylor – Scientific Management
- 1908: Ford Model T – Mass Production
- 1920's: GM – Mass Production – Labor-Options
- 1940's: WW2 – Japan Reconstruction - Deming
- 1950's: Eiji Toyoda visits Ford River Rouge- More Deming
- 1960's-70's: Toyota Production System –, Taiichi Ohno-TQM
- 1980's-90's: Womack/Jones– Lean Thinking – Motorola Six Sigma

Principles of Flow

Put Processes in Sequence

Synchronize Processes

Balance Work Content

Balance Demand Pace



Ohno wanted to pursue flow but Ford's buffered flow wouldn't work

Mass production wasn't the market he was in – low volume many models

The bank was making life difficult for Toyota

Disengaged unhappy workers that liked to hide problems

Need: Smart leaders & workers who will give discretionary effort and work on the right problems.

Toyota's Breakthrough

Lean is the outcome of merging Flow and TWI

How did it happen?

Ohno + Flow + TWI

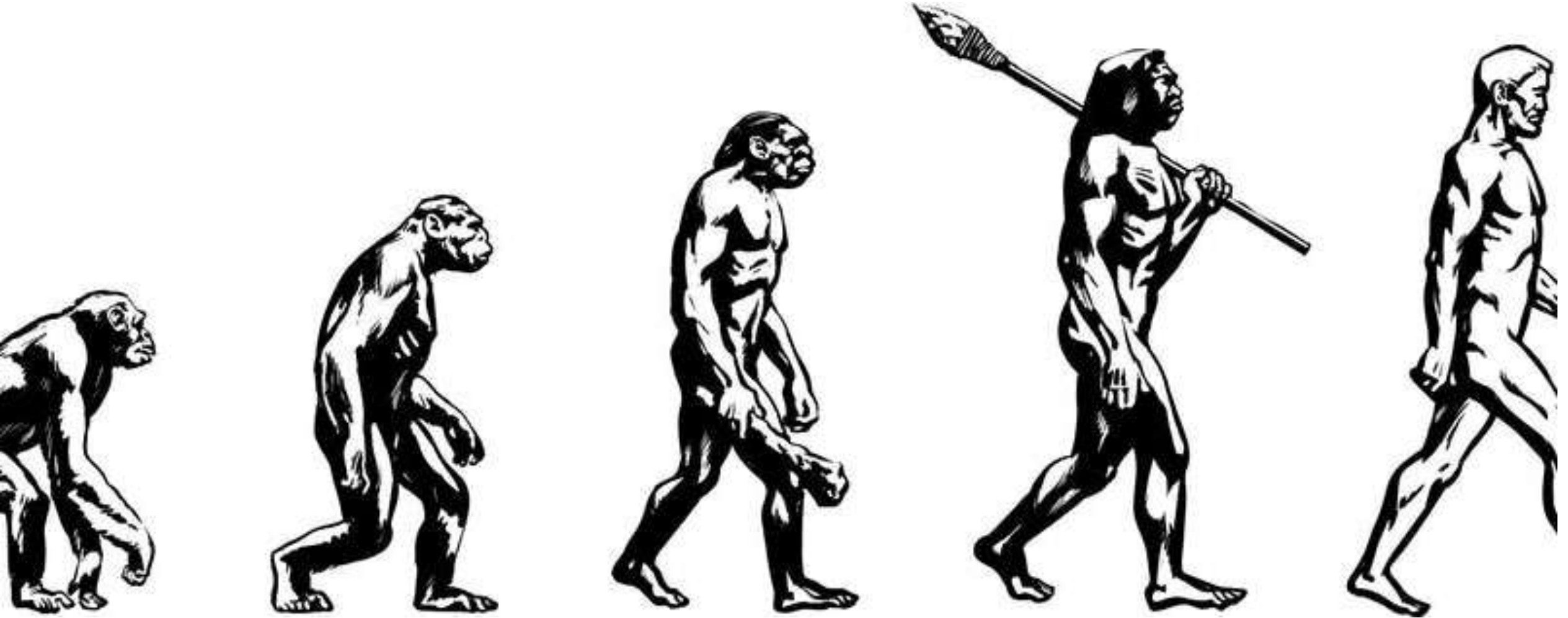
Determined individual

Fragile System

Thinking Patterns



Evolution not Design



Job Relations

HOW TO HANDLE A PROBLEM

DETERMINE OBJECTIVES

Step 1—Get the Facts

Review the record.

What policies, rules, regulations apply?
Talk with individuals concerned and
get opinions and feelings.

Be sure you have the whole story.

Step 2—Weigh and Decide

Fit the facts together and consider
their bearing on each other.

What possible actions are there?

Check each action against objectives
weighing effect on individual, group,
and production.

Select the best actions.

Don't jump to conclusions.

Step 3—Take Action

Should I handle this myself?

Who can help in handling?

Should I refer this to my supervisor?

Consider proper time and place.

Explain and get acceptance.

Don't pass the buck.

Step 4—Check Results

How soon and how often will I check?

Watch for changes in output, atti-
tudes, and relationships.

Did my action help production?

WERE OBJECTIVES ACCOMPLISHED?

A Supervisor Gets Results Through People

FOUNDATIONS FOR GOOD RELATIONS

1. Let Each Employee Know How He Is Getting Along

Figure out and tell him what you ex-
pect.

Point out ways to improve.

2. Give Credit When Due

Recognize extra or unusual perform-
ance.

Tell him while it's fresh.

3. Tell An Employee in Advance About Changes That Will Affect Him

Tell him WHY if possible.

Get him to accept the change.

4. Make Best Use of Each Per- son's Ability

Look for ability not now being used.

Never stand in an employee's way.

People Must Be Treated As Individuals

JOB RELATIONS TRAINING

U. S. Civil Service Commission

JR-2

April 1945

16-44302-1 GPO

Engagement – Capturing Discretionary Effort

Job Instruction

HOW TO GET READY To Instruct

Have a Time Table—

How much skill you expect him to have, and how soon.

Break Down the Job—

List the principal steps.
Pick out the key points.

Have Everything Ready—

The right equipment, materials, and supplies.

Have the Work Place Properly Arranged—

Just as the worker will be expected to keep it.

Based on the
Job Instruction Training Program
Training Within Industry Section
War Manpower Commission

Adapted to Agriculture by the
Rural War Production Training
Program of the U. S. Office of
Education

Sponsored by the
California State Dept. of Education
Bureau of Agricultural Education

KEEP THIS CARD HANDY

HOW TO INSTRUCT

STEP 1—Prepare the Worker

Put him at ease.

Find out what he already knows about the job.

Get him interested in learning job.
Place in correct position.

STEP 2—Present the Operation

Tell, Show, Illustrate and Question carefully and patiently.

Stress key points.

Instruct clearly and completely, taking up one point at a time—but no more than he can master.

STEP 3—Try Out Performance

Test by having him perform job.
Have him tell and show you; have him explain key points.

Ask questions and correct errors.
Continue until you know HE knows

STEP 4—Follow Up

Put him on his own. Designate to whom he goes for help.

Check frequently. Encourage questions. Get him to look for key points as he progresses.

Taper off extra coaching and close follow-up.

If the Worker Hasn't Learned
The Instructor Hasn't Taught

Engagement – Capturing Discretionary Intelligence – Basis for scientific inquiry

Job Methods

③

HOW TO IMPROVE JOB METHODS

A practical plan to help you produce **GREATER QUANTITIES** of **QUALITY PRODUCTS** in **LESS TIME**, by making the **best use of the Manpower, Machines and Materials, now available.**

STEP I—BREAK DOWN the job.

1. List **all** details of the job **exactly** as done by the **Present Method.**
2. Be sure details include all:—
 - Material Handling.
 - Machine Work.
 - Hand Work.

STEP II—QUESTION every detail.

1. Use these types of questions:
 - WHY is it necessary?
 - WHAT is its purpose?
 - WHERE should it be done?
 - WHEN should it be done?
 - WHO is best qualified to do it?
 - HOW is the 'best way' to do it?
2. Also question the:
Materials, Machines, Equipment,
Tools, Product Design, Layout,
Work-place, Safety, Housekeeping.

16-31488-1

STEP III—DEVELOP the new method.

1. **ELIMINATE unnecessary** details.
2. **COMBINE** details when practical.
3. **REARRANGE** for better sequence.
4. **SIMPLIFY all necessary** details:—
 - Make the work **easier and safer.**
 - **Pre-position** materials, tools and equipment at the best places in the **proper work area.**
 - Use **gravity-feed** hoppers and **drop-delivery** chutes.
 - Let **both hands** do **useful** work.
 - Use **jigs and fixtures** instead of hands, for holding work.
5. **Work out** your idea **with others.**
6. Write up your proposed new method.

STEP IV—APPLY the new method.

1. **Sell** your proposal to the **boss.**
2. **Sell** the new method to the **operators.**
3. Get final approval of all concerned on **Safety, Quality, Quantity, Cost.**
4. Put the new method to work. Use it until a **better** way is developed.
5. Give **credit** where credit is due.

Job Methods Training Program
TRAINING WITHIN INDUSTRY
War Manpower Commission

GPO 16-31488-1

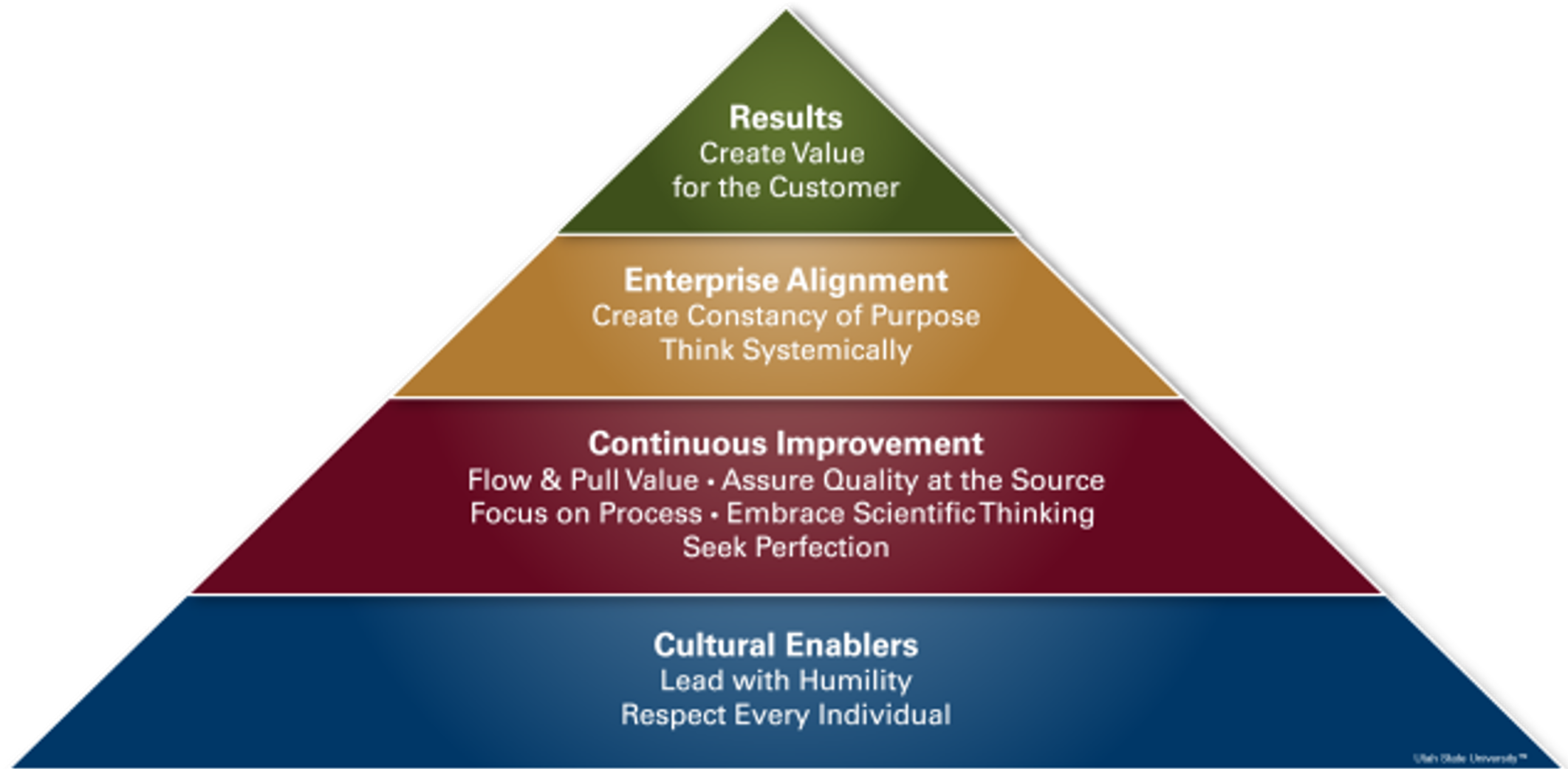
Improving through the Scientific Method

Discovery!

Bank forced a fragile low to no inventory system

- Fragility forces system to break at the weakest points
- System reveals problems to work on and creates urgency in solving the problems
- As stability and growth is achieved Toyota continued to pursue flow and non-stock production

Shingo Model



Essential Core

1 - Capture and encourage discretionary effort/ideas

2 - Bias culture to practice scientific method over experience and gut

3 - Flow value coupled with the strategic use of inventory to reveal fragility

Systematize management to create capacity to focus on 1, 2, & 3

*visualization as a lever for shared clarity

Resources

History & Flow

<https://prezi.com/gcsirad76okt/lean-simplified/>

<https://medium.com/@mark.tesla2/the-development-of-lean-management-9fbb3232858a#.cl0hq2lak>

TWI – <http://artoflean.com/index.php/documents/twi-material/>

Culture & OpEx - <https://shingo.org/model/>. <https://www.octanner.com/>

Bonus - <https://paulakers.net/books/2-second-lean>

Tyson.heaton@octanner.com



O.C.TANNER

Thrive at work